

OPEN
AUSTRIA

BeVi AI

epitome

PAIPER

Build

sendance



carbony

shadowmap

CONGRATULATIONS TO THE
GOUSA 2024 | SAN FRANCISCO
STARTUP LANDING ZONE

Executive Summary

BeVi AI uses Proprietary AI Models which were designed to create and edit images in real time that will attract maximum attention using their own human attention estimation dataset. In addition, BeVi AI helps advertising and sales companies enhance product presentation by using AI to correct colors, select ideal images, and perform platform-aware cropping.

The company operates a diversified revenue model, including subscriptions, freemium, and pay-as-you-go options and was founded by an experienced team.

Status Quo

- Extensively trained in-house AI-model
- 160k AWS Preseed-Deep tech funding
- iOS Beta Version

Ask

- BeVi AI is seeking \$1.5 m in investment

Executive Summary

Bimexperts facilitates project planning within the construction industry with their TGA Concept platform. TGA Concept offers comprehensive functions to support project planning, system allocation, cost estimation and visualization.

The software was created with Unity3D and integrates the Open Design Alliance (ODA) framework for file processing, supports loading and editing of .dwg (AutoCAD) and .pdf files and provides a versatile platform for working with design drawings. It facilitates seamless collaboration among architects, engineers and contractors to optimize MEP systems.

Status Quo

- Founded in 2000/2021
 - Over 90+ Employees in 5 locations in Europe
 - € 4.2 bn construction volume under management in over 650 projects
-

Ask | Expectations

- New customer pipeline
- Strategic and integration partners
- Partners for the DACH region and internationalization



Executive Summary

Carbony develops EU-based carbon removal projects aimed at reducing CO2 emissions through enhanced rock weathering, a process where volcanic rock reacts with CO2 and water to form stable minerals that permanently remove CO2 from the atmosphere.

In addition to carbon removals, Carbony offers services such as sustainability assessments, risk evaluations, carbon market analysis, and custom carbon removal roadmaps. Their mission is to integrate climate action with business innovation, ensuring impactful and sustainable solutions tailored to specific needs and helping them to achieve NET ZERO emissions.

Status Quo

- Founded in Q2 2023
 - Official verification
 - 450 k funds received
-

Ask | Expectations

- € 3.5M Seed Round investment

Executive Summary

Epitome is revolutionizing oral health with its e1 device, the first of its kind to detect and remove up to 99% of plaque and biofilm within 30 seconds. The device captures essential oral health data and operates with their own products, enhancing the efficiency of dental hygiene.

Epitome integrates this into a broader ecosystem aimed at improving overall wellness through data collection and analysis. Their product line also includes special essences that further boost cleaning effectiveness and cross-selling opportunities.

Status Quo

- Patents granted (total) 7 (7 DE)
- Patents filed* (total) 80 (48 DE, 21 PCT, 3 EP, 4 US, 1 JP, 1 SG)
- Patents filed* (YTD 2024) 23 (13 DE, 7 PCT, 1 US, 1 SG, 1 EP)
- Drafts in progress (Aug. 2024) 12

Ask | Expectations

- \$24M investment investment for production and GTM

Executive Summary

pAlper.one offers a comprehensive platform designed to ensure compliance with European Union AI regulations, including the EU AI Act, GDPR, AI Liability Directive, Product Liability Directive, Digital Services Act, and NIS 2 Directive. The platform simplifies AI governance and risk management, making it the "one-stop shop" for AI compliance in Europe.

Key features include:

- AI Act Compliance Assistant: Tools and support to meet legal requirements.
- AI Governance Platform: A centralized system to manage AI-related compliance risks.
- Compliance Community: A collaborative network for ongoing updates and support.

The company operates with a Compliance as a Service model, generating revenue through user fees and yearly licenses. The target market includes AI-focused companies in the EU, with plans to expand to the US and other regions.

Status Quo

- Compliance as a Service
- Revenue Streams: Yearly licence, free per user, compliance community

Ask | Expectations

- Investor introductions

Executive Summary

Sendance provides patented soft sensor technology for smart wearables in healthcare and sports. Their mission is to help manufacturers create smart products that conform to the human body, overcoming the challenges of hard sensor integration.

The solution reduces time-to-market by 6x, cuts costs, and ensures reliable body data management. Targeting the €205 billion global smart wearables market, Sendance projects €100 million ARR by 2029, focusing on high-growth sectors like orthotics and fitness.

Revenue comes from Smart Product as-a-Service and ranges from sensor sales, cloud platform licenses to development services. The experienced team is set for rapid growth and industry impact

Status Quo

- 2024: start series product lines
- €333k pre-seed equity closed 01/2023
- €2.2m public funding received
- €1.2m public funding applications submitted

Ask | Expectations

- Looking for more strong partners
- Seed investment of € 2m needed- € 500k already closed

Executive Summary

Shadowmap is a SaaS software solution that allows you to visualize and analyze sunlight and shadows anywhere in the world. The visualization is based on 3D data of terrains and buildings.

Shadowmap serves both B2B and B2C markets. Examples include architecture, real estate, private individuals buying and selling real estate and solar energy companies.

The software has also been developed to be easily implemented in platforms. Highlights of the company are 150k monthly active users and a profit margin of over 90%, while no advertising budget has been used.

Status Quo

- 150,000 monthly active users
- \$ 1.23M raised
- Top revenue: USA, South America, EU
- >15% MoM growth
- \$ 0 in spent in marketing

Ask | Expectations

- Looking for contacts to major US real estate platforms
- Fitting investors for an upcoming seed round (\$ 1m)
- Influencers with reach in relevant verticals to help spread the word

Executive Summary

XBuild is a SaaS platform that streamlines construction management, enabling smarter, data-driven decisions for more efficient and sustainable projects.

The platform provides an all-in-one solution that addresses communication, coordination, and documentation challenges in the construction industry. Key features include comprehensive project management, defect tracking, cross-company networking, and mobile construction management with offline capabilities, making XBuild highly versatile and accessible.

Status Quo

- 2021 GoLive
 - Sales Locations Opening in Germany in 2022
 - 2023-2024 implementation of new features
-

Ask | Expectations

- International expansion
- BIM integration